

SERVICES IMPACT

25 New Business Starts

1,204 Consulting Cases

2,868 Consulting Case Hours

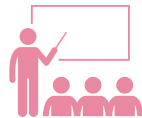
140 Community Relations Hours

163 Training Seminars

2,163 Seminar Attendees

8,206 Outreach Training Hours

653 Requests for Information



ECONOMIC IMPACT

Reported by
Kansas SBDC at JCCC clients

Jobs supported: **779**

Increased sales: **\$20,292,470**

Capital obtained: **\$31,009,409**

State and local revenue
generated: **\$5,418,869**



Federal revenue
generated: **\$14,996,914**

For every dollar invested in the Kansas SBDC at JCCC through local, state, and federal funds, Kansas small businesses returned **\$37.52** in income tax and sales tax revenue to the government.



AREAS OF ASSISTANCE

- Strategic growth planning
- Cash flow & financial analysis
- Buying or selling a business
- Marketing plan & sales process
- Navigating financing options
- Exporting
- Government contracting